# Paul Robbins training and consultancy

# Work Effectively in Finance - Lesson 2

# Calculate the Percentage of One Number in Relation to Another Number

# **Class Exercise Model Answer**

A delivery company is reviewing its costs following a fuel price increase:

Wages	£83,000
Office Costs	£14,000
Vehicle Maintenance Costs	£24,000
Fuel	£16,500

#### **Question 1**

What percentage of the company's total costs is spent on fuel?

Total costs = £137,500

*Fuel* costs = £16,500

£16,500 / £137,500 x 100 = 12%

Therefore 12% of the company's total costs is spent on fuel.

A business has Sales of £324,000 and makes a Gross Profit of £81,000 and a Net Profit of £16,200

### **Question 2**

What is the Gross Profit of the business as a percentage of Sales?

£81,000 / £324,000 x 100 = 25%

## **Question 3**

What is the Net Profit of the business as a percentage of Sales?

£16,200 / £324,000 x 100 = 5%